

Employer Market Trends Report (JUNE)

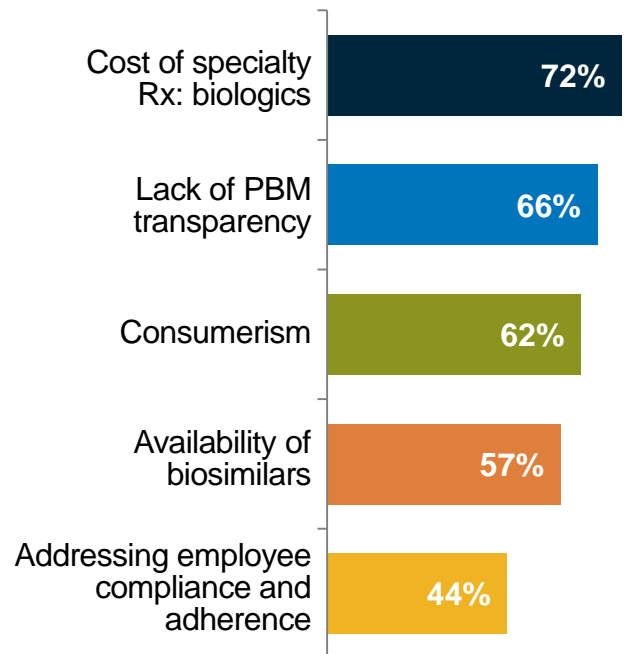


Benfield Research's *2019 Employer Market Trends Report* explores current and future approaches to health management and benefit design by jumbo employers and leading employer health coalitions.

Report Topics:

- Pharmacy Benefit Design Trends
- Approach to PBM Formularies, Exclusion Lists & Exclude at Launch Policies
- Use of Emerging Rx Tactics such as Copay Accumulator Adjustments, Point-of-Sale Rebates & Outcomes-Based Contracting
- Biologics & Related Preferred Drug List
- Biosimilar Coverage & Knowledge
- CDHPs, including HSA Preventive Rx List
- Disease States of Importance
- Employer Activation via Initiatives such as the Amazon Collaborative & HTA
- Employer Segmentation Model
- Coalition Group Purchasing
- Coalition-Driven Market-Level Initiatives
- Implications for Biopharmaceutical Manufacturers

Top 5 Trends Impacting Pharmacy Benefit Management (percentage rating highly important)



n=117 Employers

Source: Benfield Research, 2018 EMI Trends Report

A purchase of the *Employer Market Trends Report* includes:

- » Unlimited number of electronic copies of report e-mailed to company associates
- » Up to 15 hardcopies of report
- » Executive Summary, Implications and Recommendations for Manufacturers
- » One live or WebEx presentation and electronic copies of presentations for internal use
- » Access to Benfield Research website including downloading of deliverables
- » Inquiry privileges with Benfield Research consultants

Contact [Sarah Daley](#) at 314-656-2384 for additional purchasing details.